

Kotozna, Inc.

Services



Vision

We envision to utilize AI and advanced machine translation technology to eliminate language barriers.

Presently in Japan, our technology is being used to break language barriers between locals and tourists. This is an effective way to invite more foreigners to visit Japan. Local economy improves as local tourism is enhanced.

Our multilingual solution allows remote communication thus it connects people regardless of distance and language differences.

Undoubtedly, our technology is globally scalable.

Business Summary

We specialize in automated multilingual translation, digitization and engineering a reliable chatbot framework. These strengths build our multilingual chat platforms that presently benefit the tourism industry. In essence, we drive business forward by enabling people to communicate free of language barriers; and since users can communicate remotely and virtually, they become less exposed to harmful contagious diseases. One concrete product we have is Kotozna In-room which enables multilingual, virtual communication between hotel staff and guests.

Contact Us

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Kotozna, Inc.

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Competitive Advantage

01 Real-time language translation

Both private and group chats can be simultaneously translated depending on the recipient's native language. Over 109 languages can be translated at once.

02 Seamless

Our services are SaaS tools which means users do not need to download any app to start using our services.

03 Digitization

Through our multilingual chat platforms and flexible chatbot framework, business operations improve. More tasks are completed by staff in less time. Paper-based ad/marketing materials are digitized which makes dissemination faster and absorption more effective.

04 Enhanced productivity through automation

Our services automate a load of day-to-day business operations such as responding to customer queries, especially those that fall outside business hours. Automatic chatbot responses are greatly valued by customers.

05 Protection against infectious diseases

Kotozna's SaaS tools provide virtual, multilingual communication platforms which effectively promote measures to combat contagious diseases such as "non face-to-face," "non-contact", "social distance", and "no overcrowding."

06 SaaS-type products

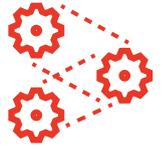
Our software runs on any devices and software updates happen automatically. This means businesses do not need to buy additional devices and manually update the software.

07 Global scalability

Our services are not only useful domestically but also globally. Our prices are also more reasonable than other similar services considering the features and functions of our products.

1. Building a translation engine for improved accuracy

We cover 109 languages. We automatically and simultaneously translate languages using 5 machine translation engines. Our technology picks the most appropriate translation for the given context.



2. Re-translation feature

Kotozna services await patent.

One incredible, unique function of Kotozna is its re-translation feature. Once users are unable to comprehend the translated message, they could command the software to offer another translation until users are clear with the translated message.



3. Accurate terms database

Kotozna's translation is superior as it allows users to create over 30 million words for specific names of places, food, train stations, etc.



4. Client Dictionary

In order to accurately translate industry-specific proper nouns, users are enabled to create their exclusive dictionaries within the system.





Communicate with the world using your native language!

Kotozna's translation tool works on smartphones. Users get to have their personal, mobile translator.

About Kotozna Chat: Multilingual Translation Chat App

Kotozna Chat covers 109 languages and allows users to encode their message by text or voice. It is a single app but can function both as a phrase/sentence translator and a chat translator.

Through Kotozna Chat, users can chat with anyone anywhere in the world.

Features of Kotozna Chat

- Free multilingual chat in 109 languages - as long as you have a smartphone, we got you covered! Chat in your own language and we will take care of the rest. All free of charge.
- Automatic language detection and translation - we automatically detect your language and automatically translate all your chats for your convenience. Now you can just focus on your message and there's no need to worry about which language the other person understands.
- Access through QR code - have your conversation partner scan your QR code and you can chat immediately.
- Supports voice-to-text - speak to the microphone and we will write it. You can also choose to type your message.
- Become global - you can create group chats Chat for free. that can translate various languages with people from all over the world!



Multilingual group chats

Users receive messages in their own language.

Target

Kotozna services can be used by international events.

About Multilingual Group Chat

Kotozna Chat does not only allow instant messaging with another individual but also allows group chats. Similarly, messages in group chats are translated according to the recipient's native tongue. This means the system simultaneously translates languages real-time.

This product benefits various types of users: international events; and multinational groups and communities.

Kotozna Chat allows culturally varied organizations to publicize or disseminate business event information, campaigns, deals and other announcements at once.



Multilingual customer service anytime, anywhere

Multilingual, automated responses are carried out by Kotozna's chatbots. Moreover, through these chatbots, businesses are enabled to communicate with their customers remotely and outside office hours.

Target

Businesses with foreign or distant customers.

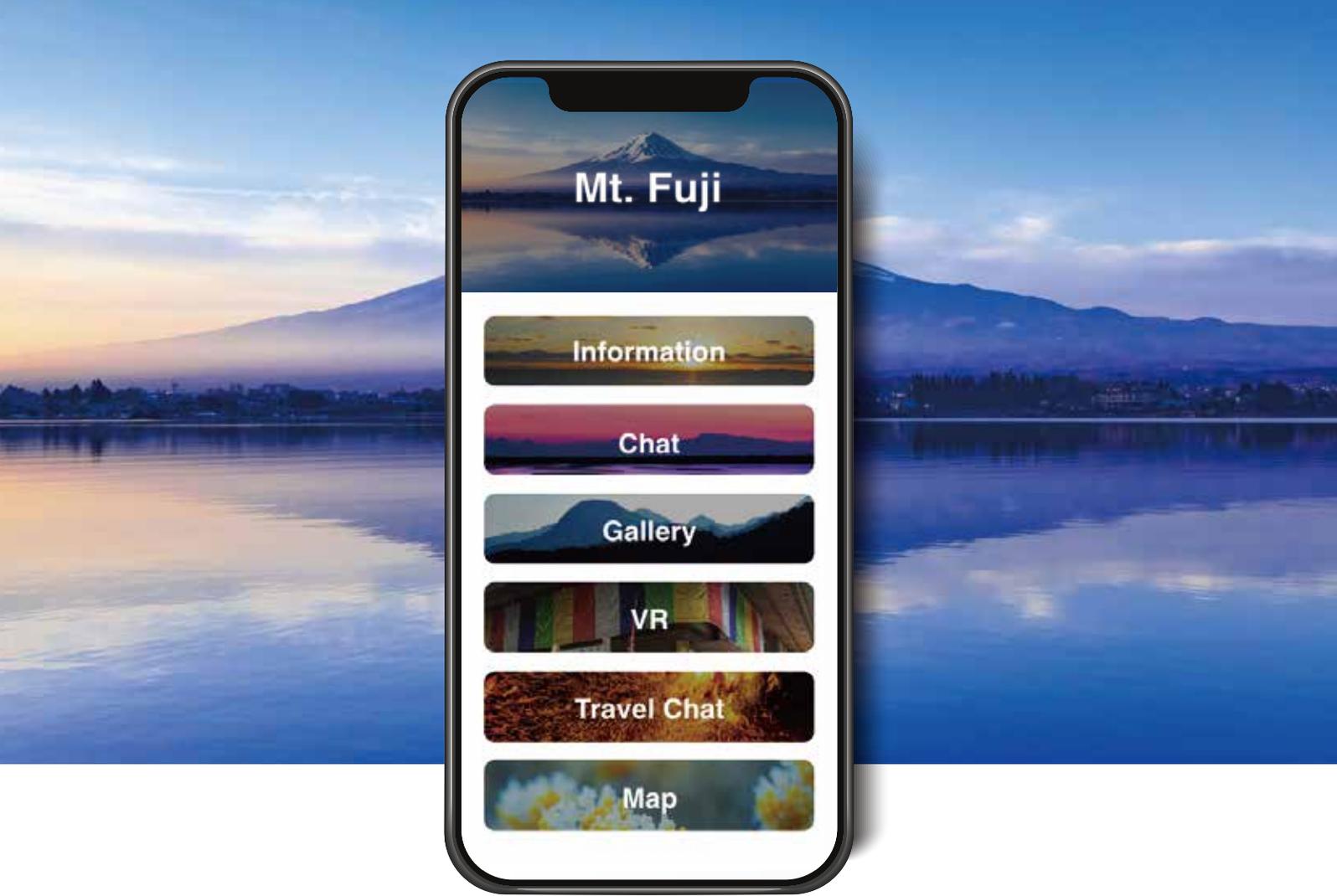
About Multilingual Customer Service

Kotozna can provide multilingual customer service for various business spaces such as commercial facility information centers, tourist offices, car rental shops, and various unmanned counters.

Distant customers can contact companies anytime, anywhere using their own language.

FAQs, even beyond office hours, are handled by Kotozna products.

Kotozna services do not require additional equipment or installations of complicated systems or terminals. As SaaS tools, they work on any existing devices of users.



The only way to make your tourist attraction guide flawlessly multilingual

Users can enjoy our multilingual translation chat and tourist attractions guide before, during, and after the trip.

Target

Cultural and other regional tourism spots.

About multilingual tourist attraction information

Kotozna In-room is a multilingual solution that can stir up regional tourism activities.

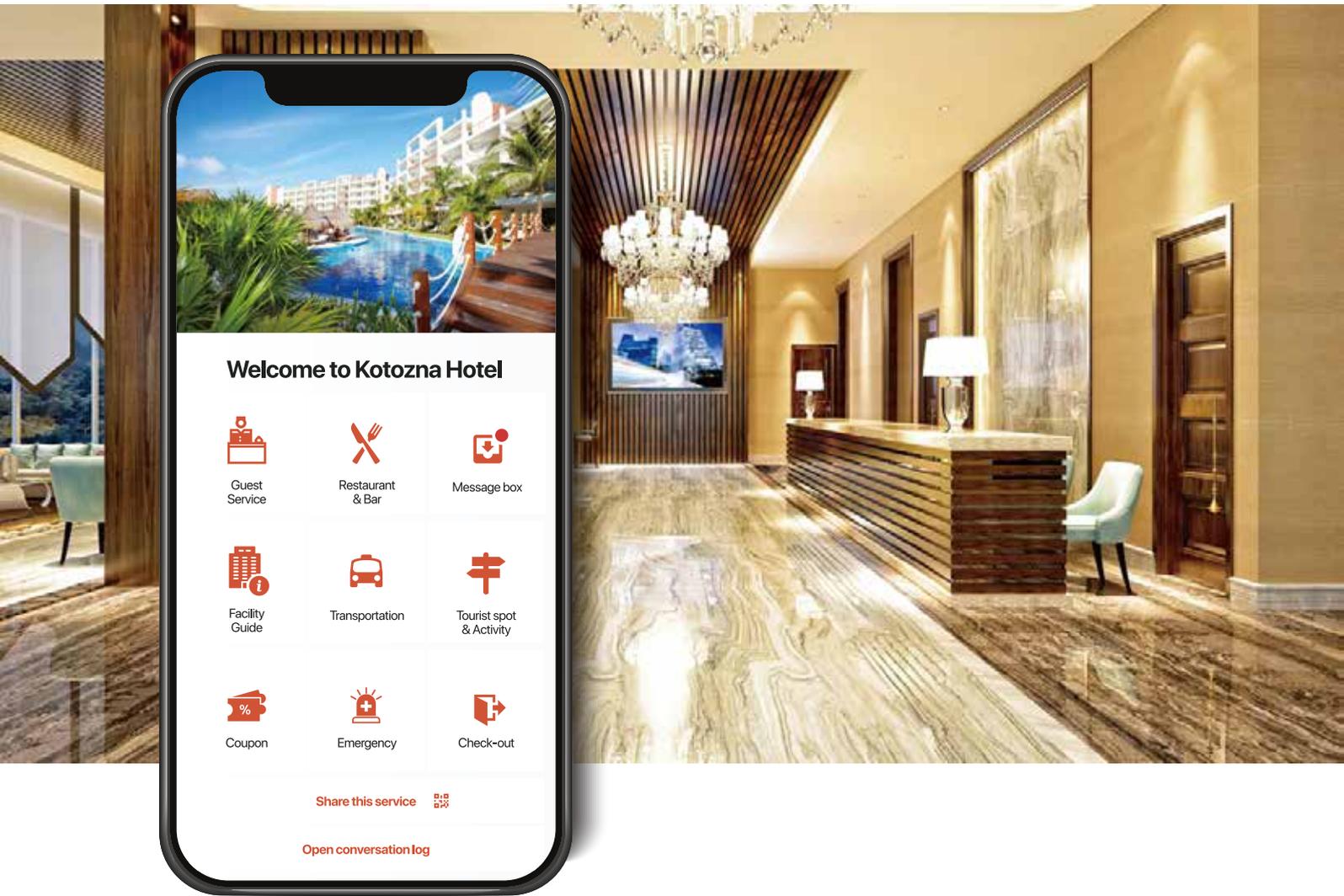
Multilingual chat platform, cultural heritage tourism map, multilingual community site, photo gallery are some of the items that can be translated.

Multilingual support is available before, during and after the trip. Kotozna services can provide multilingual services to promote tourism resources of various regions.

For example:

Cultural spots can be introduced to tourists in multiple languages.

Locals and tourists can chat with each other more conveniently.



Kotozna In-room

Multilingual communication tool that supports business efficiency and preventive measures against infectious diseases that may spread around hotels and B&Bs

Target

Hotels, inns, accommodations such as guest houses, and other facilities that foreigners use

About Kotozna In-room

Kotozna In-room is a multilingual communication tool for accommodations, made for staff and guests.

Guests do not need to download any app. They only need to scan the QR code in their room and they get instantly connected to staff. Menu and other helpful information such as tourist information are displayed in the guest's language.

Multilingual chatbots can manage FAQs, and staff can focus instead on necessary actions.

Kotozna In-room also has a customizable UI framework. Most information that hotels need to communicate to staff and guests can be included and displayed on Kotozna In-room.

This multilingual service promotes non face-to-face, non-contact, social distance, and avoiding overcrowding. It also helps hotels boost sales and efficiency.



Relevance of Kotozna In-room

Amidst COVID-19

To Ensure social distance, allow non-contact servicing.

- digitization : paperless hotel rooms, reduction of costs
- multilingual virtual chat platform : remote communication
- automatic reply by multilingual chat bot : enhanced staff efficiency and productivity

Post COVID-19

Inbound tourism is back and preventive measures against harmful contagious diseases have to continue.

- efficient dissemination of information in multiple languages : operational costs reduction
- reduction of fixed costs : HR costs reduction
- multilingual customer service : enhanced customer satisfaction

Competitive Advantage

Our SaaS tool works on any device, no app download is necessary for guests, and installation of our system is made simple for staff and hotels. Our multilingual chatbot framework is flexible and reliable. It can answer guest's inquiries even beyond office hours.

High-precision multilingual translation covering 109 languages helps staff communicate simultaneously with guests, and vice versa. Even proper names are correctly translated.

Various hotel information can be digitized by Kotozna In-room. This allows hotels to cut costs, distribute information more effectively, and protect staff and guests from contagious diseases. Its multilingual, virtual communication platform also advances health measures against viruses as it prevents unnecessary personal interactions between staff and guests and long queues at the lobby.

Despite its valuable features, Kotozna In-room does not require maintenance costs. Software updates are automatically conducted. The only cost involved is the service subscription of only \$5/room/month.

Hotels can also save up on HR costs through its AI and automation.

Market Size

Taking advantage of the strong sales network of JTB Group, not only in Japan but also internationally, we can dominate the Japanese market: 1.63 million and global market: 17 million. The market scale of our service is expected to be more than 10M USD.